



ControlScan

Security and Compliance Starts Here.

Partnership Program Overview

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Why ControlScan

We've got your back.

ControlScan delivers security and compliance solutions that make it easy for you and your clients to secure sensitive data and achieve compliance.

Our team of credentialed experts is highly responsive, so when you have questions, we'll be there.

1.7M+

Businesses served

150+

Partnerships worldwide



Pillars of a ControlScan Partnership

WORLD CLASS SERVICE AND PARTNERSHIP FOCUS



- “No limits” Merchant Support Center, 24/7 NOC and SOC
- Thought leadership and partnered collaboration
- Dedicated Success Manager assigned to each partner

MULTI-LAYERED CUSTOMIZATION



- Branding, customized communication and marketing support strategies
- Simplified PCI process for merchants; streamlined SAQ and suppressed questions

ENTERPRISE-CLASS SECURITY



- One-stop shop for security and compliance delivered with a user-friendly experience
- Access to security and compliance expertise and consultative services to truly understand options

Partner Benefits – Revenue Generation

ADDITIONAL CLIENT STICKINESS & REDUCED CHURN

- Differentiate and reinforce your brand
- Provide additional value for your client.

NEW REVENUE STREAMS FROM VALUE-ADDED SERVICES

- Offer merchants new scope-reducing services
- Generate new recurring revenue streams

RESPOND TO CHANGING REGULATORY REQUIREMENTS

- Help merchants reduce risk and achieve compliance
- Offer certified consultative services

Partner Benefits – Operation & Support

As your MSSP partner, we alleviate many of the operational and support requirements associated with ongoing security and compliance program management.

BENEFITS OF DEPLOYING CONTROLSCAN MANAGED SERVICES



Decreased network management and operational support costs.



More efficient path-to-market with new products and services



Consultative support through partnered collaboration



Comprehensive 24/7 NOC and SOC support capability.



Reduced regulatory certification requirements.



Customized client communication and marketing support

Merchant Security and Compliance Starts Here

Our mission is to help our partners and their clients secure their networks, protect sensitive data and achieve compliance.

HOW WE DO IT

As your Managed Security Service Provider partner, our team becomes your team. Every technology, service, and piece of advice we deliver helps you support your clients' need to secure their business and achieve compliance.



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ControlScan Suite of Services

COMPLIANCE SERVICES

- Customized SAQ Portal
- ASV Scanning
- Breach Protection
- Security Awareness Training
- Market Strategy Consultation

SECURITY SERVICES

- Unified Threat Management
- Endpoint Security
- Managed Detection and Response
- Managed Wi-Fi
- Network Services

CONSULTING SERVICES

- Senior-level PCI-Qualified Security Assessment
- Network Penetration Testing
- Gap Analysis
- Report on Compliance (RoC)

Addressing Merchant Security by SAQ type

	FIREWALL / UTM	LOGGING	FIM	ANTI-VIRUS	SEC AWARE TRAINING	INTERNAL SCANNING	EXTERNAL SCANNING
SAQ A							
SAQ A - EP	●	●	●	●	●		●
SAQ B					●		
SAQ B - IP	●				●		
SAQ C	●	●	●	●	●	●	●
SAQ C - VT	●			●	●		
SAQ D - M	●	●	●	●	●	●	●
SAQ D- SP	●	●	●	●	●	●	●
SAQ P2PE					●		

Merchant Benefits

No one knows your business like you do. And no one knows security and compliance like we do! Partner with us for solutions that work in concert to protect your customers while simplifying their compliance in conjunction with information security and privacy standards.



Secure network design to reduce enterprise risk, improve network performance, and ensure payment processing security.



Enterprise security from **active threat management and monitoring** tools that will free up IT resources to grow the business.



Comprehensive project and on going life-cycle management to help reduce the operational cost and support burden normally associated with managing their own program.



Simplified path to compliance through targeted services that satisfy PCI requirements along with a user-friendly assessment and certification process.

Contact me today!

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