

# Partnership Program

Increase your marketplace reach and merchant stickiness with high-value managed security and compliance services.

## Partner with a cyber security industry leader.

ControlScan has served as a security and compliance program partner to the payments industry since 2007. Over the years, we've earned the trust of organizations like yours to become a leader in delivering comprehensive solutions to merchants' PCI and security-related challenges.

Here are just a few of the ways ControlScan differentiates itself in the marketplace:

- + **User-Friendly Technology:** We design and build solutions that help merchants make sense of their PCI obligations and what they must do to meet them, as well as how to increase their overall security posture.
- + **Security-as-a-Service:** Our managed security services provide easy access to innovative, best-of-breed security solutions that also satisfy specific PCI DSS requirements.
- + **Award-Winning Support:** Our highly-trained teams of security experts and compliance support professionals provide a responsive, engaging customer experience that creates long-term success and loyalty.
- + **Deep-Seated Expertise:** We possess a depth and breadth of expertise that makes our managed security, PCI-QSA and security testing services second to none.

Merchants rely on their service providers for guidance and technology solutions to make their lives easier. Partnering with ControlScan solves your merchants' security and compliance challenges, adding tremendous value to the relationship you share.









## Provide high-value managed security and compliance services.

At its core, your business may be about increasing merchant engagement, driving sales or ensuring business continuity. You don't want to specialize in security and compliance any more than your merchants do.

ControlScan partnerships bring together PCI compliance programs and managed security services to deliver a win-win scenario for your business and the merchants it serves:

- + Easier security and compliance for them = Increased customer retention for you
- + ControlScan-driven support for them = Less support time and dedicated resources for you
- + Single-source product/service access for them = Additional installation income for you
- + And, your business gets residual income on all ControlScan referrals.

## Build the best program for your business.

#### MANAGED COMPLIANCE **SERVICES**

PCI 1-2-3<sup>TM</sup> **ASV Scanning** Security Awareness Training Breach Protection Market Strategy consultation Merchant engagement outreach

## **MANAGED SECURITY SERVICES**

PaySafe™ UTM Firewall Advanced Endpoint Security Managed Detection & Response Managed SIEM File Integrity Monitoring **Network Services** 

#### **SECURITY CONSULTING SERVICES**

Senior-level PCI-Oualified Security Assessors on staff PCI Gap Analysis Risk Assessment Network Penetration Testing Report on Compliance (RoC)

# Talk with us today.

Ready to discuss how a ControlScan partnership can contribute to your business's revenue growth? Call Joe Gaeta at (678) 279-2682 today.

### About ControlScan

ControlScan managed security and compliance solutions help secure networks and protect payment card data. Our "We've Got Your Back" promise supports thousands of companies by combining deep-seated expertise with superior technologies for services such as SIEM implementation and management, file integrity monitoring, endpoint security, managed UTM firewall, and Managed Detection and Response (MDR). Processors, acquirers, ISOs and payment facilitators also utilize our strategic PCI compliance programs to reduce portfolio risk and strengthen merchant relationships.

Headquartered in Atlanta, ControlScan is globally connected through a worldwide base of customers, partners and strategic alliances. Our team has over 25 industry certifications, and ControlScan is a certified Level 1 PCI Compliant Service Provider.

